

Why do you need a
real estate consultant?



Top 10 reasons

A real estate consultant helps you
make a well-informed decision
that is best for **YOU**.

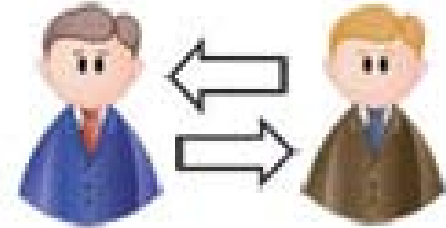
And here are the TOP 10 reasons...



Reason no. 1

■ Large database

- ❑ Search on location
- ❑ Suit your budget
- ❑ Shortlist properties as per YOUR specifications



...Save time and effort

Reason no. 2

■ Access to the property

- View / inspect at a time convenient to you
- Pick-up and drop facility



... Save time and effort

Reason no. 3

■ In depth knowledge

- Awareness of market
- Conversant with property-related laws & taxation



...Save time and effort

Reason no. 4

- Local know-how
 - Complete lay out of area
 - Info on educational institutions, medical facilities, shopping malls, local markets, transport, sports, recreation, culture & entertainment hubs



...Save time and effort

Reason no. 5

■ Reduce legal risk

- ❑ Property documents reviewed prior to inspection:
Title, conveyance deed, pending litigations
- ❑ Consult an independent advocate prior to purchase



...Save time and effort

Reason no. 6

■ Assistance with loans

- ❑ Advance Processing facility for new constructions
- ❑ Tie-ups with financial institutions for funding
- ❑ Advice on documentation and parameters



... Save time and effort

Reason no. 7

■ Sharp negotiation skills

- Expertise in closing the deal
- Managing payment arrangements
- Smooth transition for handover / takeover
- Ensure advocate opinion on final Agreement



...Save time and effort

Reason no. 8

- **Recommend other professionals**
 - Tie-ups with reputed interior designers, civil contractors, packer & movers, housekeeping consultants



...Save time and effort

Reason no. 9

- **Guidance on future prospects**
 - Property as an investment... ROI?
 - First-hand experiential analysis on market trends
 - Development plans for the locality / area

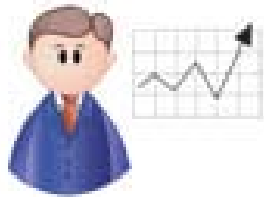


...**Save time and effort**

Reason no. 10

■ Your friend for life!

- ❑ Advertise and list your property
- ❑ Advise you on best pricing
- ❑ Organize and coordinate inspections
- ❑ Ensure dealings with reliable prospectives
- ❑ Invaluable help in negotiations



...Save time and effort

Find a consultant whom you trust...

- Make a list of your requirements; be clear and open.
- Clarify on services, terms and professional charges
- Insist on detailed inspection as many times as you wish.
- Ask all your questions about the property , area, social environment.
- Be honest about your finances and budget.
- Once finalised, stick to the deal!

The most important reason...

So, if you are still wondering,

“What’s in it for me?”

Look at the bottom line carefully.

At each and every stage,

YOU...

...Save time and effort

Dimensions Estate

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